

ORDER

Orders
Order / Rev: 2669265
Alt Order #: WOC14067616
Product Desc: Issue
Estimate: 5501
Flight Dates: 03/20/23 - 04/02/23
Original Date / Rev: 03/17/23 / 03/20/23
Order Type: *Must Change Default*

WHAS
Primary AE: Taylor Fritsch
Sales Office: TSWAS
Sales Region: NAT

Agency
Name: Armada Strategies / POL
Buying Contact: _____
Billing Contact: _____
2637 E Atlantic Blvd, #42878
Pompano Beach, FL 33662

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: ISS/ Commonwealth Pac
Demographic: A25-54
Product Codes: IS-Issue/Non Ballot
Revenue Code 1: AGY
Revenue Code 2: (POL) Political
Revenue Code 3: (POL) Issue
Priority: P04

New Business End: _____
Advertiser External ID: M212689
Agency External ID: 73555AG
Unit Code: General
Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
02/27/23	03/26/23	41	\$18,205.00	\$15,474.25
03/27/23	03/27/23	5	\$3,305.00	\$2,809.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
March 2023	41	\$18,205.00	\$15,474.25	217.10
April 2023	5	\$3,305.00	\$2,809.25	25.80
Totals	46	\$21,510.00	\$18,283.50	242.90

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Taylor Fritsch			Start Of Order - End Of Order	100%

Order Share

	Share	Total
WHAS	12%	\$21,510.00
Market	100%	\$179,250.00

Competitive Share

	Share	Total
CABLE	0%	\$0.00
UNKWN	88%	\$157,740.00
WAVE	0%	\$0.00
WBKI	0%	\$0.00
WBNA	0%	\$0.00
WDRB	0%	\$0.00
WFTE	0%	\$0.00
WKMJ	0%	\$0.00
WKPC	0%	\$0.00
WKZT	0%	\$0.00
WLKY	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WHAS	03/20/23	03/24/23	Local News @ 6a M-F GMK @ 6A	CM	6-7a	- 1111 - -	:30	4	\$300.00	P02	2.20	NM	4	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

Order / Rev: 2669265
 Alt Order #: WOC14067616
 Flight Dates: 03/20/23 - 04/02/23

Advertiser: ISS/ Commonwealth Pac
 Product Desc: Issue
 Estimate: 5501
WHAS

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 1111--		4				\$300.00		2.20			
N 2	WHAS	03/20/23	03/24/23	Local News @ 12p M-F WHAS11 NEWS AT NOON	CM	12-1p	- 1111--	:30	4	\$180.00	P02	4.00	NM	4	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 1111--		4				\$180.00		4.00			
N 3	WHAS	03/20/23	03/24/23	Local News @ 4p M-F WHAS11 NEWS @ 4P	CM	4:00 PM-5:00 PM	-- 111--	:30	3	\$180.00	P02	3.70	NM	3	\$540.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	-- 111--		3				\$180.00		3.70			
N 4	WHAS	03/20/23	03/24/23	Local News @ 5p M-F WHAS11 NEWS @ 5p	CM	5-530p	--- 11--	:30	2	\$350.00	P02	5.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	--- 11--		2				\$350.00		5.00			
N 5	WHAS	03/20/23	03/23/23	Local News @ 530p M-F WHAS11 NEWS @ 530P	CM	530-6p	- 1- 1---	:30	2	\$400.00	P02	5.90	NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 1- 1---		2				\$400.00		5.90			
N 6	WHAS	03/20/23	03/23/23	Local News @ 6p M-F WHAS11 NEWS @ 6p	CM	6-630p	- 111---	:30	3	\$450.00	P02	8.50	NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 111---		3				\$450.00		8.50			
N 7	WHAS	03/20/23	03/24/23	ET 7-730p ENTERTAINMENT TONIGHT	CM	7-730p	-- 111--	:30	3	\$500.00	P02	8.70	NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	-- 111--		3				\$500.00		8.70			
N 8	WHAS	03/20/23	03/23/23	Jimmy Kimmel JIMMY KIMMEL	CM	1135p-1237a	- 111---	:30	3	\$120.00	P02	3.00	NM	3	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 111---		3				\$120.00		3.00			
N 9	WHAS	03/20/23	03/21/23	Tue Prime A THE ROOKIE	CM	8-9p	- 1-----	:30	1	\$800.00	P02	4.70	NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	- 1-----		1				\$800.00		4.70			
N 10	WHAS	03/20/23	03/22/23	Wed Prime C A MILLION LITTLE THINGS	CM	10:00 PM-11:00 PM	-- 1----	:30	1	\$750.00	P02	3.10	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	-- 1----		1				\$750.00		3.10			
N 11	WHAS	03/20/23	03/23/23	Thu Prime A STATION 19	CM	8-9p	--- 1---	:30	1	\$1,275.00	P02	6.20	NM	1	\$1,275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	--- 1---		1				\$1,275.00		6.20			
N 12	WHAS	03/20/23	03/23/23	Thu Prime C ALASKA DAILY	CM	10-11p	--- 1---	:30	1	\$750.00	P02	4.50	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	--- 1---		1				\$750.00		4.50			
N 13	WHAS	03/20/23	03/24/23	Fri Prime A SHARK TANK FRI	CM	8-9p	---- 1--	:30	1	\$750.00	P02	6.10	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	---- 1--		1				\$750.00		6.10			
N 14	WHAS	03/20/23	03/24/23	Fri Prime Other 20/20	CM	9:00 PM-11:00 PM	---- 1--	:30	1	\$650.00	P02	6.20	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	---- 1--		1				\$650.00		6.20			
N 15	WHAS	03/20/23	03/25/23	Local News @ 11p Sa WHAS11 NEWS AT 11 SAT	CM	11:00 PM-11:35 PM	----- 1-	:30	1	\$300.00	P02	4.50	NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/20/23	03/26/23	----- 1-		1				\$300.00		4.50			
N 16	WHAS	03/20/23	03/25/23		CM	1135p-1205a		:30	1	\$160.00	P02	3.70	NM	1	\$160.00

Order / Rev: 2669265
 Alt Order #: WOC14067616
 Flight Dates: 03/20/23 - 04/02/23

Advertiser: ISS/ Commonwealth Pac
 Product Desc: Issue
 Estimate: 5501
WHAS

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
				Inside Ed 1135p-1205a S:			-----1-								
				INSIDE EDITION											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-----1-		1				\$160.00		3.70			
N17	WHAS	03/20/23	03/26/23	This Week Su	CM	9-10a	-----1	:30	1	\$350.00	P02	3.20	NM	1	\$350.00
				THIS WEEK											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-----1		1				\$350.00		3.20			
N18	WHAS	03/20/23	03/26/23	Local News @ 630p Su	CM	630-7p	-----1	:30	1	\$500.00	P02	11.10	NM	1	\$500.00
				WHAS11 NEWS SUNDAY											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-----1		1				\$500.00		11.10			
N19	WHAS	03/20/23	03/26/23	Sun Prime A	CM	7-8p	-----1	:30	1	\$750.00	P02	8.40	NM	1	\$750.00
				AMERICA'S FUNNIEST HOME											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-----1		1				\$750.00		8.40			
N20	WHAS	03/20/23	03/26/23	Sun Prime Other 2nd Half	CM	8:00 PM-10:00 PM	-----1	:30	1	\$2,000.00	P02	10.10	NM	1	\$2,000.00
				AMERICAN IDOL SUN											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-----1		1				\$2,000.00		10.10			
N21	WHAS	03/20/23	03/26/23	LN (M-Su)	CM	11-1135p	-1111-1	:30	5	\$400.00	P02	5.40	NM	5	\$2,000.00
				WHAS11 NEWS AT 11 M-F/SU											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/20/23	03/26/23	-1111-1		5				\$400.00		5.40			
N22	WHAS	03/27/23	03/27/23	Local News @ 6a M-F	CM	6:00 AM-7:00 AM	1-----	:30	1	\$300.00	P02	2.40	NM	1	\$300.00
				GMK @ 6A											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/27/23	04/02/23	1-----		1				\$300.00		2.40			
N23	WHAS	03/27/23	03/27/23	GMA3	CM	1-2p	1-----	:30	1	\$180.00	P02	2.70	NM	1	\$180.00
				GMA3											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/27/23	04/02/23	1-----		1				\$180.00		2.70			
N24	WHAS	03/27/23	03/27/23	Local News @ 530p M-F	CM	530-6p	1-----	:30	1	\$400.00	P02	5.80	NM	1	\$400.00
				WHAS11 NEWS @ 530P											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/27/23	04/02/23	1-----		1				\$400.00		5.80			
N25	WHAS	03/27/23	03/27/23	Mon Prime Other	CM	8-11p	1-----	:30	1	\$1,275.00	P02	9.50	NM	1	\$1,275.00
				AMERICAN IDOL MON											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/27/23	04/02/23	1-----		1				\$1,275.00		9.50			
N26	WHAS	03/27/23	03/27/23	Mon Prime C	CM	10-11p	1-----	:30	1	\$1,150.00	P02	5.40	NM	1	\$1,150.00
				THE GOOD DOCTOR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		03/27/23	04/02/23	1-----		1				\$1,150.00		5.40			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>			<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	WHAS	03/27/23-04/02/23	Mon Prime C			10-11p	M-----	:30		(\$1,150.00)		5.40	NM		
See MG 26.2															
2	WHAS	03/27/23-04/02/23	Mon Prime Other			8-11p	M-----	:30		\$1,150.00		5.40	NM		
Ⓜ MG for 26.1 03/27															

Totals 46 \$21,510.00